

Marc Bou Malhab

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EDUCATION

University of Southern California – Marshall School of Business **Los Angeles, CA**
Bachelor of Science in Business Administration, Finance Emphasis December 2026

Relevant Coursework: Financial & Managerial Accounting, Applied Business Statistics, Financial Analysis and Valuation, Advanced Business Finance, Venture Capital & Private Equity, Business Operations Management

PROFESSIONAL EXPERIENCE

Premium Merchant Funding **New York, NY**
Business Development Intern June 2025 – August 2025

- Generated \$215,000 in funding by evaluating small-business financial performance, revenue stability, and repayment capacity to underwrite and close three MCA transactions.
- Strengthened client engagement by developing targeted financial outreach strategies and improving CRM utilization (ORUM, MYRM) to increase pipeline efficiency and conversion.

Audi Beverly Hills **Los Angeles, CA**
Business Operations Intern May 2024 – July 2024

- Streamlined appointment scheduling and sales/finance coordination using Momentum, contributing to a 6% reduction in client wait times.
- Analyzed client flow data and optimized intake workflow in Next Up by aligning staff availability with demand peaks.

Wissam Hair Studio **Los Angeles, CA**
Finance Intern May 2023 – December 2023

- Designed and deployed a real-time financial tracking system using Excel and Power BI to automate revenue and cost analytics, enabling data-driven financial planning.
- Partnered with a developer to build a digital platform consolidating client activity, employee involvement, pricing, and tips into an automated system.

PROJECTS AND INDEPENDENT WORK

Semiconductor Equity Research Portfolio - (NASDAQ: MU, AVGO) **Los Angeles, CA**
Independent Valuation Models & Institutional Research August 2025 – January 2026

- Built two integrated 10-year 3-statement models underwriting memory-cycle normalization (Micron) and hybrid semiconductor + infrastructure software economics (Broadcom), analyzing segment mix, margins, leverage, and free cash flow.
- Applied blended valuation frameworks (DCF with exit multiple and perpetuity growth plus EV/EBITDA and EV/Revenue comps), developed sensitivity analysis, and authored institutional-style equity research reports.

Confidential FinTech Startup **Los Angeles, CA**
Financial Modeling Consultant September 2025 – December 2025

- Developed a bottom-up operating and financial projection model forecasting revenue, cost structure, and cash runway under multiple growth and pricing scenarios.
- Built an operating and expense budget tied to transaction volume and key drivers to frame margin trajectory, funding requirements, and investor planning scenarios.

LEADERSHIP EXPERIENCE

Expat Society **Los Angeles, CA**
Events Committee Member September 2023 – May 2025

- Managed a \$97,530 annual budget to plan and execute eight large-scale events for 350+ attendees, overseeing logistics, vendor management, security, and compliance.
- Built an Excel forecasting tool to project resource needs and permit costs, reducing overspend and saving up to \$12,000 per semester.

SKILLS AND INTERESTS

Technical Skills: Financial Modeling, Microsoft Excel, SQL, Power BI, Python, Google Analytics.

Languages: English (Proficient), Arabic (Proficient), French (Upper Intermediate), Spanish (Intermediate)

Interests: Investments, Venture Capital, Innovation, Soccer, Basketball, Skiing, Tennis, Guitar